



## **FIRST PHASE OF SUPPLYING EQUIPMENTS FOR FRENCH POLICE FORCES FOR OVER 1,5 M€**

November 30<sup>th</sup> 2017

CYBERGUN, world player in recreational shooting, announces the success of the establishment of a contract with the French National Police and the signature of a contract with the French "Gendarmerie Nationale".

### **POLICE SCHOOLS ARE 100% EQUIPPED**

Started a little over a year ago with low volumes, the equipment of the National Police in training replicas experienced a sharp acceleration a few weeks ago with the request of the Ministry of the Interior to equip finally all the schools and the Regional Training Centers (CRF) of the National Police. More than 800 training weapons were delivered for an amount of more than 600 K € (including 200 K € in the previous year).

Beyond the only schools, and thanks to the very good RETEX (feedbacks) of this first deployment, many other contracts are envisaged today to equip this time the other operational units (CRS, police station, etc.). .

### **FIRST PHASE OF EQUIPMENT OF THE NATIONAL GENDARMERIE**

Moreover, CYBERGUN announces having signed a few days ago the first phase of equipment for the French National Gendarmerie.

This first order of 2,300 training weapons, to be delivered before December 31, 2017, represents an amount of 900 K € which will be fully integrated into the turnover of the current year.

The signing of this contract follows a work of several months between the military division of the group and the services of the French State to develop the product that best meets the needs of the forces of the National Gendarmerie. After several weeks of tests, notably in the ballistics department of the prestigious IRCGN (National Gendarmerie Crime Research Institute), the first of 3 national deployment phases of 6mm replicas of training in brigades was launched. Phase 2 is expected for early 2018 and phase 3 for 2018-2019.

General Ivan NOAILLES, second in command of the schools of the National Gendarmerie, specialist in shooting training and having closely followed the project, declares: *"With this equipment plan, we are still reinforcing the shooting training of our departmental units of the Gendarmerie who are usually the first in contact with potential threats, including terrorists. These training weapons will be of great help, allowing our gendarmes closer to the field to practice shooting daily and to handle their weapons at a lower cost, under optimal security conditions. We are very happy to be able to begin to equip some of our units and look forward to the first RETEX of the field to allow us to boost the speed of equipment. We are pleased with the fruitful technical collaboration between the National Gendarmerie and the CYBERGUN Military Department. "*

The general (2S) Emmanuel MAURIN, director of the military division and police of the CYBERGUN group, continues: "I left the army in advance of phase because I was convinced of the important potential of these products of training for the armed forces around the world. If, until now, the volumes could seem anecdotal, with more than 3,000 training weapons sold this year, we are now credible on this segment just waiting to grow. It was essential, before attacking the rest of the world, to secure the support of our domestic market. It is done. "

Hugo BRUGIERE, Vice President & General Manager of CYBERGUN, concludes: *"These contracts are definitely the first good news that we have been waiting for weeks and there are more behind. Our strategy took a long time to set up, but today we are demonstrating concretely that we are in the real world. Just in France, the market potential we have estimated is close to € 10 million in short-term equipment. And the world market is already counted in hundreds of millions of euros. To have the confidence of the French Government is for us a very good reward for these months of investment. "*

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CYBERGUN is a worldwide leader in the leisure shooting, described as a "innovative company" by Bpifrance. During its financial year that ended on march 31<sup>st</sup> 2017, the company made a turnover of over 30 MEUR. Cybergun's stocks (FR0004031839 – ALCYB) are eligible at the FCPI, PEA and PEA-PME.

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